

# Case Study

## Southern Agricultural Resources Limited

### Client

Southern Agricultural Resources Limited



### Sector

Agribusiness

### Type

- Property and water due diligence and acquisitions
- Corporate structuring
- Taxation
- Banking and finance
- Commercial advisory

### Partners



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### Matter description

Southern Agricultural Resources Limited was established to take advantage of the compelling macro-economic trends underpinning investment in the agribusiness sector, in particular investment in productive agricultural land as an asset class.

The company's mandate is to be a leading agricultural investment company, deploying capital into high quality irrigated and rain-fed agricultural properties in northern New South Wales and Southern Queensland for the production of cotton, cereals, pulses and oilseed.

The Southern Ag team is comprised of individuals who are leaders in their field, combining international financial and capital raising capability with a domestic farm management team who have a track record of managing large scale operations for international institutional investors.

Piper Alderman has acted as legal counsel for Southern Ag in relation to its Australian investments, most recently on the acquisition of a substantial cotton farming property, "Gundaline", on the Murrumbidgee River in the NSW Riverina.

### What our client said

Hugo Montgomery, Principal of Southern Ag and Andrew Parkes, Gundaline's Managing Director of Farming said:

*"We very much appreciated working with Piper Alderman, who advised us on many of the legal aspects of the transaction, including the property purchase, company formation, financing and service agreements. Their deep practical understanding of not only the structural requirements but also the asset being purchased was integral to a successful outcome. It is rare to have city-based legal service groups with the practical understanding required to complete a transaction on behalf of a purchaser of rural assets."*

### Web

[www.southern-ag.net](http://www.southern-ag.net)